



भारत डायनामिक्स लिमिटेड

गच्छीवाळुली :: हैदराबाद

निगमित - मानव संसाधन

प्रतिभा अर्जन एवं संगठनीय विकास

BHARAT DYNAMICS LIMITED

GACHIBOWLI :: HYDERABAD

CORPORATE - HR

TALENT ACQUISITION & ORG. DEVELOPMENT

संदर्भ : BDL / Corporate - HR (TA & OD)/DGM (MARKETING)/2020

दि. Date: 10.06.2020

Vacancies for the post of Deputy General Manager (Marketing) in the pay scale of ₹ 80,000 to ₹ 2,20,000/- , to serving / recently Retired Officers, one each from Indian Air Force, & Indian Navy – Reg.

BDL has sent request letters to the following Agencies / Authorities to sponsor suitable Serving / recently Retired Officers from Indian Air Force & Indian Navy for the post of Deputy General Manager in Grade – VI.

1. Chief of Personnel, Naval HQ.
2. DDOP (OA &R) - I, Integrated HQ of MoD (Navy).
3. The Air Officer In – Charge Personnel.
4. DESA, IHQ of MoD (Navy).
5. DDOP (OA &R) - I, Integrated HQ of MoD.
6. Indian Naval Placement Agency.
7. The Directorate of Air Veterans.
8. DGR, MoD.
9. The Joint Secretary (G), MoD.

In view of the above, the interested Serving Personnel or Ex-Servicemen of Indian Air Force & Indian Navy may please read carefully the QRs (Annexure – I) for the above said Post and apply in the prescribed Application Form (Annexure – II). **Further, the applicants have to submit his / her filled Application Form(s) through the above said Agencies / Authorities (as applicable to the candidates).** Applications which are not sponsored by the Agencies / Authorities will not be considered for selection process.

(A SATHESH CHAKRAVARTHI)
DGM, C – HR (TA & OD)

Contact: 040 23456 128 / 116
e-mail: careers.bdl@bdl-india.in

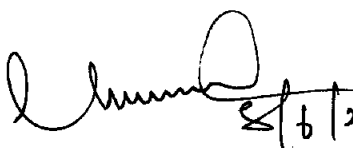
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DGM (Marketing): Annexure – I (QR) and Annexure – II (Application form).

ANNEXURE - I

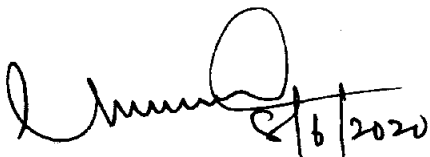
**QUALIFICATION, EXPERIENCE AND TERMS & CONDITIONS OF APPOINTMENT ON
PERMANENT BASIS FOR THE POST OF DGM (MARKETING) IN BDL**

1. **Designation** : Deputy General Manager (Marketing)
2. **Grade / Pay Scale** : Grade - VI / Pay Scale ₹ 80,000/- to ₹ 2,20,000/-
3. **No. of post(s)** : 02 (One from Indian Navy & one from Indian Air Force)
4. **Rank** : Serving / recently Retired Officers, who have Completed minimum 3 years service in the rank of **Captain** in Indian Navy or **Group Captain** in Indian Air Force as on **20th Mar, 2020**.
5. **Qualification(s)** : First Class Degree (or 5 years integrated course) in Engineering / Technology (Mechanical / Electrical & Electronics / Electronics & Communications / Electronics & Instrumentation / Industrial Electronics / Production) with First Class in 2 years MBA or equivalent / Post Graduate Diploma / Post Graduate Degree with specialization in Marketing / Sales & Marketing awarded by Universities / Institutes recognized by the Government.
6. **Age** : The maximum age of the candidate including all relaxations as applicable should not exceed 55 years of age as on **20th Mar, 2020**.
7. **Nature of Experience** :
 - i) Candidate must have / had experience in any one or more of the following areas:
 - a) Production Units
 - b) Work Shops
 - c) R & D
 - d) Quality Assurance
 - e) Planning
 - f) Inventory Management
 - g) Perspective planning of MoD
 - h) Any other areas relevant to Marketing of BDL's products & services.
 - ii) Candidate must have / had Experience in any one or more of the functional following areas:
 - a) Guided Missiles / Torpedoes
 - b) Ground Support Equipment / Radars / Radio Communication / Ground Based Equipments and Vehicles.
 - c) Electronic Warfare
 - d) Customer Support
 - e) Air Head Quarters / Naval Head Quarters


28/6/2020 .

Contd...

8. **Job Description** :
- i) Maintaining constant interface with respective Service Head Quarters and MoD for expanding market for products.
 - ii) Liaison with respective Service Head Quarters, Defence Ministry and other PSUs at senior level.
 - iii) Represent BDL in the meetings held at MoD & respective service Head Quarters.
 - iv) Follow up of RFP / Quotations / Contracts under progress at MoD / Service Head Quarters.
 - v) Furnishing feedback to Corporate Office / Divisions with regards to market and products.
 - vi) Identify customer needs in respect of new equipment, life extension and refurbishment of weapon systems including missiles in the respective service.
 - vii) Interaction with users for products up gradation and development.
 - viii) Identifying leads and potential opportunities for the products / Services of the Company in the world market.
9. **Terms of Employment** :
- Pay Fixation & Allowances** :
- I. On Immediate Absorption basis
 - a) Basic pay of Officers joining on immediate Absorption basis will be fixed in the Pay Scale of ₹ 80,000/- to 2,20,000/- after protecting last pay i.e. (Basic+ DA+ Grade Pay if any) on receipt of last Pay certificate.
 - b) DA, HRA & other allowances as admissible from time to time as per company Policy and applicable to Grade-VI Executives will also be paid.
 - II. As Re-employed Pensioner
 - a) Pay Fixation will be done as per DoPT / DPE guidelines.
 - b) DA, HRA & other allowances as admissible from time to time as per company Policy and applicable to Grade-VI Executives will also be paid.
10. **Retirement Benefit** : Can be drawn from the Services Independent of the Pay and allowances offered in the Company.
11. **Place of Posting** : Posting of the Selected Officer will be at BDL-Marketing Office, New Delhi. However, the Candidate is liable to be Posted / Transferred to anywhere depending on Organizational requirement.


2/6/2020

PRE-INTERVIEW FORM FOR DGM (MARKETING)Name of the Post applied for: **DEPUTY GENERAL MANAGER (MARKETING)**PLEASE AFFIX
RECENT
PASSPORT
PHOTOGRAPH

1	Name of the Candidate (In capital letters)	
2	Date of Birth (DD/MM/YYYY) & Age as on 20.03.2020	
3	Father's Name & Occupation	
4	Permanent Address	
5	Present Address (for any correspondence)	
6	Phone No. / Mobile No.	
7	E-Mail ID (Mandatory)	
8	Nationality	
9	Religion	
10	Place of Birth & State	
11	Marital Status	
12	Specify the category you belong to (tick please)	GEN / OBC/SC/ST
13	Are you a person with disability (if yes, specify)	Yes <input type="checkbox"/> No <input type="checkbox"/> Visually / Hearing / Orthopedically
14	Please tick on your branch in Defence Services.	AIRFORCE/ NAVY
15	i Total no. of years of Service	
	ii a)Present Rank : b)No. of years in the present Rank as on 20.03.2020 :	

Signature:_____

16. Educational Qualifications (Declare all the qualifications, which you possess and pursuing):

Sl. No.	Qualification (SSC & onwards)	Subjects / Specialization	i. Period of Study (From_To) (Month & Year) ii. Total duration of the Course	University / Institution & Address	Full Time / Correspondence / Part Time	Month & Year of Passing	Percentage (%) of Marks secured	Course is Recognized by UGC / AICTE/ DEC / State Govt. / Central Govt. (please specify)
1.								
2.								
3.								
4.								
5.								

I hereby declare that I do not possess any other qualifications and also not pursuing any other course. I may be terminated without notice if Management found that I have concealed any higher qualification, which I have possessed before joining the Company and also pursuing higher qualification at the time of joining the Company.

Signature: _____

17. **Post/Designation wise & Company/Firm wise Experience details to be mentioned, if any** (Starting from Present Employer/Company):

S. No.	i. Name of the Organisation / Firm. ii. Address iii. STD code & Telephone No. iv. e-mail.	Central / State / PSU / Private	Designation / Post held	i. Scale of Pay ii. Basic iii. DA iv. Gross Salary	Contract / Trainee / Tenure / Permanent	i. Provident Fund No., ii. Universal Account No. iii. EPF Office address	Period of Service		Total Period of Service (Years – Months)	Reasons for leaving
							From (dd/mm/yyyy)	To (dd/mm/yyyy)		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
1.	i.			i.		i.				
	ii.			ii.		ii.				
	iii.			iii.		iii.				
	iv.			iv.						
2.	i.			i.		i.				
	ii.			ii.		ii.				
	iii.			iii.		iii.				
	iv.			iv.						
3.	i.			i.		i.				
	ii.			ii.		ii.				
	iii.			iii.		iii.				
	iv.			iv.						

Signature: _____

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
4.	i.			i.		i.				
	ii.			ii.		ii.				
	iii.			iii.		iii.				
	iv.			iv.						
5.	i.			i.		i.				
	ii.			ii.		ii.				
	iii.			iii.		iii.				
	iv.			iv.						
6.	i.			i.		i.				
	ii.			ii.		ii.				
	iii.			iii.		iii.				
	iv.			iv.						
7.	i.			i.		i.				
	ii.			ii.		ii.				
	iii.			iii.		iii.				
	iv.			iv.						

I hereby declare that I have written correct experience details. I may be terminated without notice if Management found that I have concealed/ wrong experience details mentioned the above experience details column. **(Note:** If the post & Company wise experience details are more than 07 rows, please furnish the experience details in additional sheet(s)).

Signature: _____
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18. Experience details, if any, starting from the Present Employer /Company & **Present Post /Designation wise** (please attach additional sheet, if required) and enclose Resume.

Sl. No.	Name of the Company Office / Firm or Institution	Post held (Period-From dd/mm/yyyy To dd/mm/yyyy)	Nature of Duties for the said Post (Min. 100 characters & Max. 200 characters)
1.			
2.			
3.			
4			
5.			
6.			
7			

Signature:_____

19	Present Pay particulars Scale of Pay (if applicable) a. Basic (per annum) b. DA (per annum), if applicable c. HRA (per annum) d. Variable Pay (if any) e. Other (per annum) (Pl. Specify) f. CTC (per annum) a+b+c+d+e (Enclose latest pay slip copy)	<table style="width: 100%; border: none;"> <tr> <td style="width: 50%; border: none;"><u>Per Month</u></td> <td style="width: 50%; border: none;"><u>Calculated</u></td> </tr> <tr> <td style="border: none;"></td> <td style="border: none;"><u>Per Annum</u></td> </tr> </table>	<u>Per Month</u>	<u>Calculated</u>		<u>Per Annum</u>
<u>Per Month</u>	<u>Calculated</u>					
	<u>Per Annum</u>					
20	Any of your relative working in BDL (tick) (if yes, specify details)	Yes <input type="checkbox"/> No <input type="checkbox"/> NAME: Staff No.:				
21	Have you ever attended for Interview for any post in BDL (if yes, pl. specify)	Yes <input type="checkbox"/> No <input type="checkbox"/> Name of the Post: Date when attended:				

DECLARATION

I hereby declare that the information stated above by me is true, complete to the best of my knowledge and belief. In case, the information stated above by me is found to be false or incorrect, my candidature, appointment may be considered terminated without any notice.

Date: _____ Signature: _____

Place: _____ Name of the Candidate: _____