



भारत डायनामिक्स लिमिटेड BHARAT DYNAMICS LIMITED

गच्छीवाऊली :: हैदराबाद GACHIBOWLI :: HYDERABAD

निगमित - मानव संसाधन (प्रतिभा अर्जन एवं संगठनीय विकास)

CORPORATE - HR (TALENT ACQUISITION & CAREER PROGRESSION)

Ref: BDL/C-HR (TA&CP)/GM (BD & Mktg.)/2025

Date: 18-08-2025

Sub: Notification – Recruitment for the post of General Manager (Business Development & Marketing) in Grade – VIII in Pay Scale of Rs.1,00,000 – 2,60,000/- in BDL on Immediate Absorption basis / re-employed pensioner from Indian Armed Forces – Reg.

-X-X-X-X-X-

BDL has forwarded request letters to the following Agencies / Authorities to sponsor suitable Serving / recently Retired Officers in the rank of Brigadier in Indian Army or Commodore in Indian Navy or Air Commodore in Indian Air Force for the post of General Manager (Business Development & Marketing) in the pay scale of Rs.1,00,000 - 2,60,000/- in BDL

- i. The Deputy Director, Military Secretary's Branch/ MSX, Integrated HQ of MoD (Army), New Delhi
- ii. The Directorate of Personnel, Army Head Quarters, New Delhi
- iii. The Director, C/o HQ Telangana & Andhra sub area, Army Placement Node, Tirmulgherry, Secunderabad
- iv. Directorate General Resettlement, Ministry of Defence, New Delhi
- v. Director of Ex-Servicemen Affairs (DESA), IHQ of MoD (Navy), New Delhi
- vi. The Deputy Director, Military Secretary's Branch/ MS-7A, Integrated HQ of MoD (Army), New Delhi
- vii. The Chief of Personnel, Naval Head Quarters, Sena Bhavan, New Delhi
- viii. The Directorate of Personnel, Air Head Quarters, Vayu Bhavan, New Delhi
- ix. DDOP (OA & R) –I, Integrated Head Quarters, Ministry of Defence (Navy), Directorate of Personnel, New Delhi

2. Interested Serving / Recently retired Officers meeting the mentioned criteria may read carefully the detailed QR for the post (*Annexure-I*).

3. Eligible candidates have to submit duly-filled-in application form in the prescribed Format (*Annexure – II*) through the above said Agencies / Authorities. Applications which are not sponsored/ forwarded by the appropriate Agencies / Authorities will not be considered for selection process.

4. We shall be grateful if you could kindly sponsor the names of eligible officers for the post General Manager (Business Development & Marketing) as per the enclosed requirement along with filled-in Application Form, so as to reach to Dy. General Manager, C-HR(TA, CP & CSR), Corporate Office, Bharat Dynamics Limited, Gachibowli, Hyderabad-500 032. Telangana State by 17-09-2025. Further, the copies of CR dossiers of the candidates of preceding three years may also be forwarded so as to reach us before the date of Interview. The candidates will be allowed for interview only on receipt of CR dossier as indicated.

5. We will be pleased to furnish additional information/ clarifications, if any, in this regard.

Thanking you,


18-8-2025

(पी श्रीनिवास राव P. SRINIVAS RAO)

उ.म.प्र., नि. - मा.सं. (प्र.अ., कै.वि. एवं सी एस आर)

DGM, C - HR (TA, CP & CSR)

e-mail: hrcorp-careers@bdl-india.in

Phone: 040-23456116/ 132 / 131

To,
All Concerned

**QUALIFICATION, EXPERIENCE AND TERMS & CONDITIONS OF APPOINTMENT ON
PERMANENT BASIS FOR THE POST OF
GENERAL MANAGER (BUSINESS DEVELOPMENT & MARKETING) IN BDL**

| | | |
|---|----------------------|---|
| 1 | Name of the Post | General Manager (Business Development & Marketing) |
| 2 | Grade & Pay Scale | Grade-VIII (Rs.1,00,000 - 3% - 2,60,000) (IDA Scale) |
| 3 | No. of post | 1 (ONE) - UR (Un-Reserved) |
| 4 | Age | The upper age limit is 55 years as on 04-08-2025 |
| 5 | Qualification | <p>The applicant should be an Engineering Graduate in Mechanical / Electrical / Electrical & Electronics/ Electronics & Communications / Electronics & Instrumentation / Industrial Electronics / Production awarded by Universities / Institutions recognized by the Government.</p> <p>Desirable Qualification: Master of Business Administration (MBA) or it's equivalent.</p> |
| 6 | Rank | Officers serving / retired in the rank of Brigadier in Indian Army or Commodore in Indian Navy or Air Commodore in Indian Air Force as on 04-08-2025 |
| 7 | Nature of Experience | Should have at least five years' experience in procurement in Defence Forces establishments of Ministry of Defence. The Candidate should have knowledge on Defence Procurement Procedure (DPP), Defence Procurement Manual (DPM) and techno commercial aspects of Weapons Systems. Experience in Weapon Systems would be desirable. |
| 8 | Job Description | <p>a) Identify customer needs in respect of new equipment, life extension and refurbishment of Weapon Systems including Missiles.</p> <p>b) Scanning the environment for identifying new business opportunities.</p> <p>c) Maintaining constant interface with Indian Navy/Indian Air Force/Indian Army for expanding the market for products.</p> <p>d) Interaction with Users for product upgradation and development.</p> <p>e) Liaison with Services Headquarters, Defence Ministry and other PSU's at Senior level.</p> <p>f) Furnishing feedback to Corporate Office/ Divisions with regard to market and products.</p> <p>g) Establishing International markets for the products/services of the Company, etc.</p> |

P. Suresh

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| | | |
|----|---------------------------|---|
| 9 | Terms of Employment | On Immediate Absorption basis |
| 10 | Pay Fixation & Allowances | <p>I. On Immediate Absorption basis</p> <p>a) Basic pay of Serving Officers joining on immediate Absorption basis will be fixed in the Pay Scale of Rs. 1,00,000/- to Rs. 2,60,000/- after protecting last pay i.e. (Basic+ DA+ Grade Pay if any) on receipt of last Pay certificate.</p> <p>b) DA, HRA & other allowances as admissible from time to time as per company Policy and applicable to Grade-VIII Executives will also be paid.</p> <p>II. As Re-employed Pensioner</p> <p>a) Pay Fixation will be done as per DoPT / DPE guidelines.</p> <p>b) DA, HRA & other allowances as admissible from time to time as per company Policy and applicable to Grade-VIII Executives will also be paid.</p> |
| 11 | Place of Posting | Initial posting of the Selected candidate would be at Liaison Office, New Delhi or Hyderabad or any other place as per the Organisational requirement. However, the Candidate is liable to be posted /transferred to anywhere depending on Organisational requirement. |
| 12 | Retirement benefit | Can be drawn from the Services and Allowances offered in the Company as per rules / Govt. guidelines. |

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**BIO-DATA FORM****Advt. No.: BDL/C-HR (TA&CP)/GM (BD & Mktg.)/2025****Affix Recent
Passport Size
Photo**

Name of the Post applied for:

| | | |
|----|--|---|
| 1 | Name of the Candidate (as per X th Class certificate in capital letters) | |
| 2 | Date of Birth (DD/MM/YYYY) | AGE as on 04-08-2025 |
| 3 | Father's Name (as per your X th Class certificate) & Occupation | |
| 4 | Present Address (for correspondence) | |
| 5 | Permanent Address | |
| 6 | Phone No. / Mobile No. Alternate Contact No. | |
| 7 | e-Mail ID (Mandatory) | |
| 8 | Nationality | |
| 9 | Religion | |
| 10 | Place of Birth & State | |
| 11 | Marital Status | |
| 12 | Specify the category you belong to (tick) | UR / EWS / OBC (NCL)/ SC/ ST |
| 13 | Are you a Person with Benchmark Disability (PwBD). If yes, please specify the disability % | Yes <input type="checkbox"/> No <input type="checkbox"/> , If yes _____ % of disability & PwBD Category _____ |
| | Please tick on your branch in Defence Services. | ARMY/ NAVY/ AIRFORCE |
| 14 | i Total no. of years of Service | Yes <input type="checkbox"/> No <input type="checkbox"/> No. of years: <input type="text"/> Date of retirement (DD/MM/YYYY): |
| | ii a) Present Rank : b) No. of years in the present Rank as on 04-08-2025 : | |

Signature: _____

**BHARAT DYNAMICS LIMITED**

15. Educational Qualifications (Declare all the qualifications, which you possess and pursuing):

| Sl. No. | Qualification (SSC & onward s) | Subjects / Specialization | i. Period of Study (From To) (Month & Year) ii. Total duration of the Course | University / Institution & Address | Full Time / Correspondence / Part Time | Month & Year of Passing | Percentage (%) of Marks secured | Course is Recognized by UGC / AICTE / DEC / State Govt. / Central Govt. (please specify) |
|---------|--------------------------------|---------------------------|---|------------------------------------|--|-------------------------|---------------------------------|--|
| 1. | | | | | | | | |
| 2. | | | | | | | | |
| 3. | | | | | | | | |
| 4. | | | | | | | | |
| 5. | | | | | | | | |

I hereby declare that I do not possess any other qualifications and also not pursuing any other course. I may be terminated without notice if Management found that I have concealed any higher qualification, which I have possessed before joining the Company and also pursuing higher qualification at the time of joining the Company.

Signature: _____

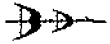


BHARAT DYNAMICS LIMITED

16. Post/Designation wise & Company/Firm wise Experience details to be mentioned, if any (Starting from Present Employer/Company):

| S. No. | i. Name of the Organisation / Firm. ii. Address iii. STD code & Telephone No. iv. e-mail. | Central / State / PSU / Private | Designation / Post held | i. Scale of Pay ii. Basic iii. DA iv. Gross Salary | Contract / Trainee / Tenure / Permanent | i. Provident Fund No., ii. Universal Account No. iii. EPF Office address | Period of Service | | Total Period of Service (Years - Months) | Reasons for leaving |
|--------|--|---------------------------------|-------------------------|---|---|--|-------------------|-----------------|--|---------------------|
| | | | | | | | From (dd/mm/yyyy) | To (dd/mm/yyyy) | | |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| 1. | i. | | | i. | | i. | | | | |
| | ii. | | | ii. | | ii. | | | | |
| | iii. | | | iii. | | iii. | | | | |
| | iv. | | | iv. | | | | | | |
| 2. | i. | | | i. | | i. | | | | |
| | ii. | | | ii. | | ii. | | | | |
| | iii. | | | iii. | | iii. | | | | |
| | iv. | | | iv. | | | | | | |
| 3. | i. | | | i. | | i. | | | | |
| | ii. | | | ii. | | ii. | | | | |
| | iii. | | | iii. | | iii. | | | | |
| | iv. | | | iv. | | | | | | |

Signature: _____

**BHARAT DYNAMICS LIMITED**

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
|-----|------|-----|-----|------|-----|------|-----|-----|------|------|
| 4. | i. | | | i. | | i. | | | | |
| | ii. | | | ii. | | ii. | | | | |
| | iii. | | | iii. | | iii. | | | | |
| | iv. | | | iv. | | | | | | |
| 5. | i. | | | i. | | i. | | | | |
| | ii. | | | ii. | | ii. | | | | |
| | iii. | | | iii. | | iii. | | | | |
| | iv. | | | iv. | | | | | | |
| 6. | i. | | | i. | | i. | | | | |
| | ii. | | | ii. | | ii. | | | | |
| | iii. | | | iii. | | iii. | | | | |
| | iv. | | | iv. | | | | | | |
| 7. | i. | | | i. | | i. | | | | |
| | ii. | | | ii. | | ii. | | | | |
| | iii. | | | iii. | | iii. | | | | |
| | iv. | | | iv. | | | | | | |

I hereby declare that I have written correct experience details. I may be terminated without notice if Management found that I have concealed/ wrong experience details mentioned the above experience details column.(Note: If the post & Company wise experience details are more than 07rows, please furnish the experience details in additional sheet(s)).

Signature: _____
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**BHARAT DYNAMICS LIMITED**

17. Experience details, if any, starting from the Present Employer /Company & **Present Post /Designation wise** (please attach additional sheet, if required) and enclose Resume.

| Sl.No | Name of the Company Office / Firm or Institution | Post held (Period-From dd/mm/yyyy To dd/mm/yyyy) | Nature of Duties for the said Post (Min. 100 characters & Max. 200 characters) |
|-------|--|--|--|
| 1. | | | |
| 2. | | | |
| 3. | | | |
| 4 | | | |
| 5. | | | |
| 6. | | | |
| 7 | | | |



Signature:_____

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18. Organisation Chart Depicting Candidate Present Position / Designation, Roles & Responsibilities in the Present Organisation / Company only.

| | |
|--|--|
| Name & Address of the Present Organisation / Office / Firm / Institution | |
| Organisation Chart depicting candidate Present Position / Designation in the Present Organisation / Company | |
| Role & Responsibiliti es of the Candidate in the Present Organisation. | |

Signature:_____

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| | | |
|----|---|--|
| 19 | Present Pay particulars () Scale of Pay (if applicable) a. Basic b. Dearness Allowance (if applicable) c. HRA d. Variable Pay (if any) e. Other (Pl. Specify) f. CTC (a+b+c+d+e) (Enclose copy of latest pay slip) | <u>Per Month Per Annum</u> |
| 20 | Any of your relative working in BDL (tick) (if yes, specify details) | Yes <input type="checkbox"/> No <input type="checkbox"/> NAME: Staff No.: |
| 21 | Have you ever attended for Interview for any post in BDL (if yes, please specify) | Yes <input type="checkbox"/> No <input type="checkbox"/> Name of the Post: Date when attended: |

DECLARATION

I hereby declare that the information stated above by me is true, complete to the best of my knowledge and belief. In case, the information stated above by me is found to be false or incorrect, my candidature, appointment may be considered terminated without any notice.

Date:

Signature:

Place:

Name of the Candidate: